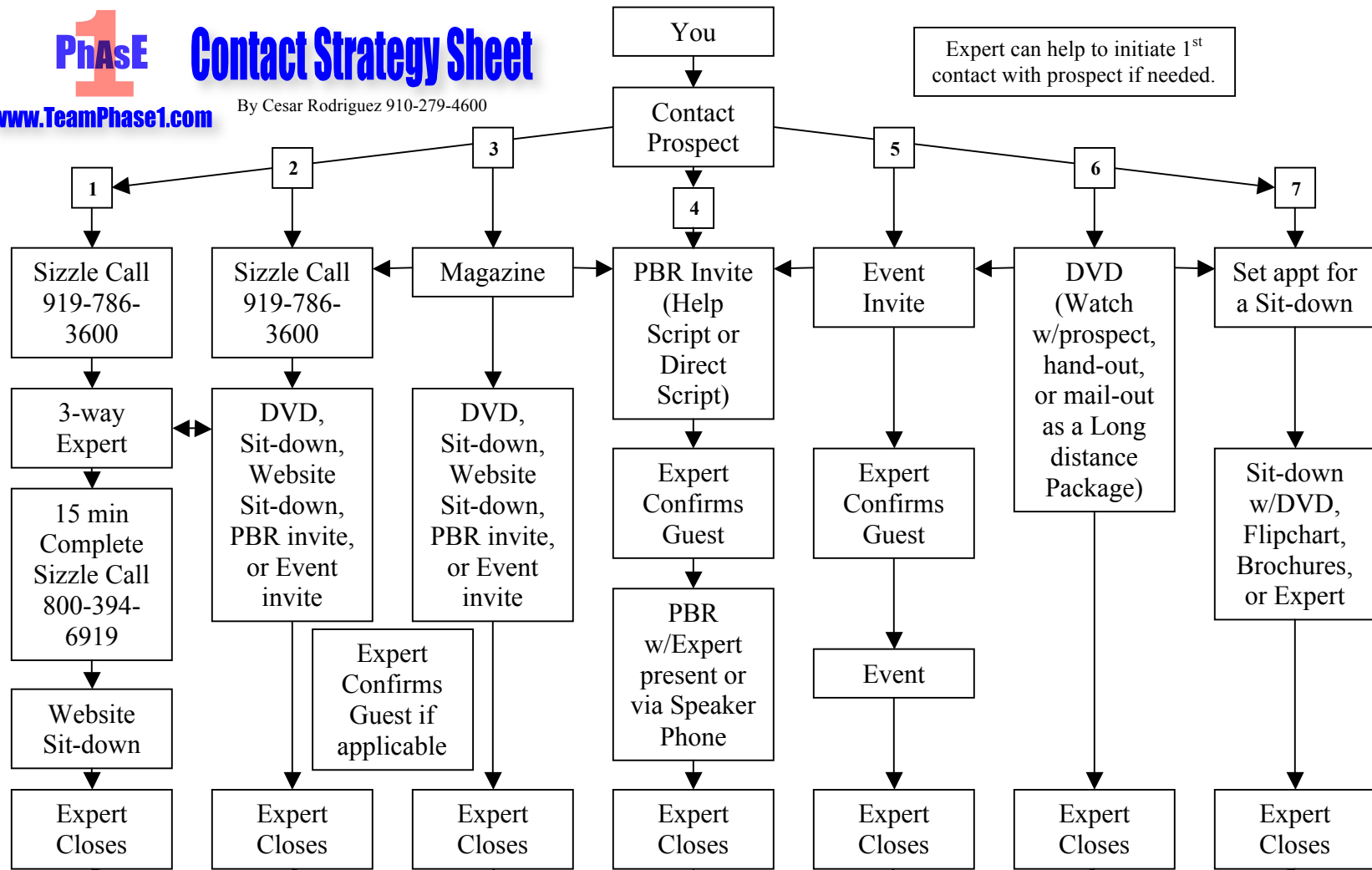




Contact Strategy Sheet

www.TeamPhase1.com

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How to use this Strategy Sheet:

- Pick an approach & follow its path.
- Don't skip steps. Every step is strategic.
- Always edify & 3-way your expert.
- In every conversation tell your prospect: **"I can't promise you anything"**

Help script "I just hooked up with a NYSE company and as part of my training I need to get 10 people to watch this DVD this week. Would you mind helping me out and being one of my 10?"

Direct script "Now I can't promise you anything, but do keep your options open when it comes to making more money?"

Have the new Assoc watch Training vids & go over Docs on TeamPhase1.com

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