



## Ultimate Phone Script

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**Remember: Sound excited, talk fast, and sound like you're in a rush.**

*I'm in a big rush but I'm glad I caught you do you have a quick minute?  
I just hooked up with a 38yr old New York Stock Exchange company that's doing a ton of expanding in your area and they're looking for some people! Don't get too excited just yet, because I can't promise you anything but if you saw a way where you could make some pretty serious money on the side **and it didn't interfere with what you're already doing** would that be something you'd be interested in?*

*Well, like I said, I cant promise you anything but the best thing I can do for you is to put in a good word for you to one of the top (Sponsor's level), but before I do you're gonna want to know something about our company and sound educated on it when you talk to him, so I'll give you the quick gist of it, you got about 5minutes right?*

The Sizzle call setup script: *Okay, well anyways here's what I'm going to do to give you a quick gist of it. We have a 5min pre-recorded overview that will tell you all about the company, the services we offer and the kind of money you can make. I'm gonna 3-way you onto that call so for the next 5minutes stay on the line and listen real close cause it talks fast. Ok? 3-Way them onto the sizzle call **919-786-3600***

**After call ask:** *"Did you hear that ok? What'd you like best? Does this sound like something you want more information on?"*

**Sponsor Setup Script:** *Now that you're better informed let me talk to Mr. (Your Sponsor) and see whether or not he's going to want to send you to our website for more info. He's one of the top (Sponsor's level) in the company. He's real busy and we probably won't catch him but if we do you'll really like him because not only is he extremely successful, but he loves helping people and he's helped a lot of people to make a lot of money! But you'd never guess how successful he is because he's so down to earth and humble. You'll really like him. Let me get him on the line, hold on a sec, ok?*

**3-way your sponsor on the line!** Your sponsor will send them to a website such as [www.HiringNationwide.com](http://www.HiringNationwide.com) or will setup the next exposure based on their discretion. If your sponsor isn't available you can give them the websites yourself but only if they are in front of the internet that second. If they're not online ask them how soon they can be by the internet. Have them call you back then and then you'll give them the website. DON'T give it out until then!

After they have the watched the online presentation 3-way your sponsor to answer any of their questions and to help get them started as an associate or member.

### Objections (Advanced section)

*If after your opening line your prospect tells you "NO" they wouldn't be interested in making more money. It's probably because they think they're too busy, so Laugh and say:  
"No I'm sorry I meant if it didn't interfere with what you were already doing."*

*If they still say No: Ok, well that's cool, I wasn't sure if you'd be interested in it or not but maybe you can help me out. I'm in training and as a part of my training I need to have 10 people to listen to an 5 minute recorded call about our company. Even though it may or may not be something you're interested in once you learn more about it you may be able to refer some people to me in the future, so would you at least mind helping me out and being one of my ten?*

*(This way you'll still expose them and perhaps get a membership, some referrals, or an interested person to follow up on in the future.)*

#### **If asked the name of the company respond:**

*What this company does is protect people from Identity theft and give people access to attorneys though a company called Pre-paid legal services, have you heard much about them?*

**No:** *Move onto the above "The Sizzle Call Setup Script"*

**Yes:** *Have you heard a lot about it or just a lil bit? Have you heard about the services or all the money people are making marketing and promoting it?*

*Once they're done talking Move onto "The Sizzle Call Setup Script"*